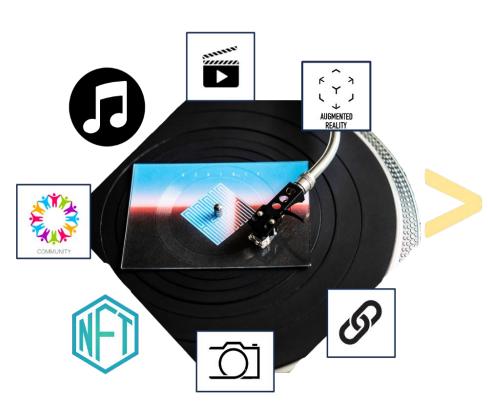


### USP's



- 1. High quality analogue & digital music reproduction
- 2. Sustainable, hard-wearing, long-lasting & non-toxic
- 3. Fully loaded, exclusive digital art & media
- 4. Unique augmented reality (AR) experience
- 5. In app music player, library & gallery
- 6. Use cases: music releases, fan-clubs, promotions, tickets & invites, autograph cards, box-sets,...
- 7. Easily & cost-effective to bundle & ship
- 8. Fast turnaround of 5-6 weeks

## Generate new and additional revenue streams

- > Low unit cost -> retail price incentivises take up and customer loyalty
- Pair or bundle with special edition and primary products to multiply revenues
- Great for diversifying & differentiating merchandise offer
- Build repeatable & regular revenue through fan club subscriptions



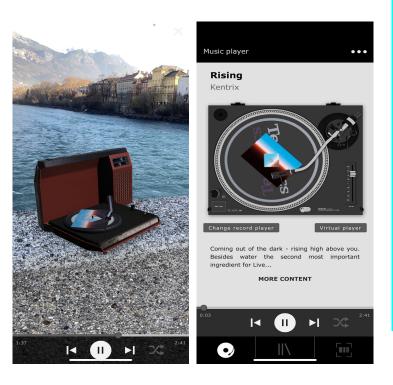




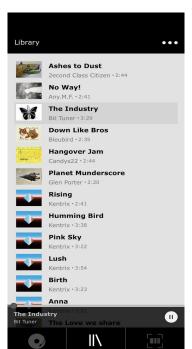
# **Comparison**

	7 inch record	Vinyl Post	Vinylpostcards
Analog audio reproduction	<b>√</b>	$\checkmark$	<b>√</b>
Avg. cost / unit (300; excl. VAT)	€ 3.90	€ 3.82	€ 3.69
Non toxic (biocompatible) & sustainable	×	<b>X</b>	<b>√</b>
Digital reproduction	<b>X</b>	<b>X</b>	<b>√</b>
Dynamic digital content	×	<b>X</b>	<b>√</b>
AR feature	<b>X</b>	X	<b>√</b>
Double sided artwork	<b>X</b>	X	<b>√</b>

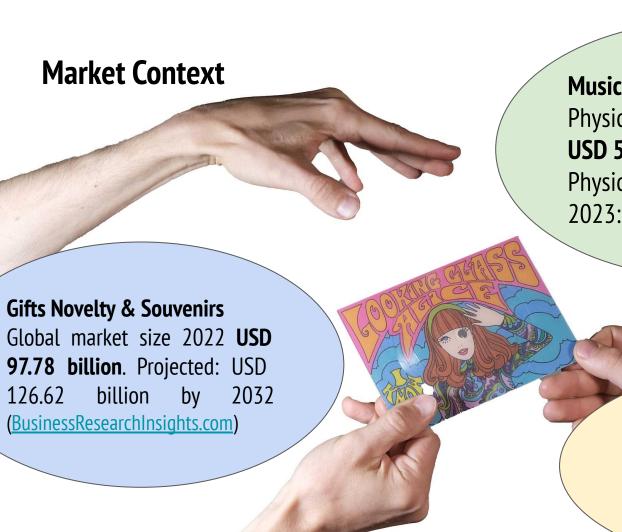
# The virtual Vinylpostcard











### **Music Industry**

Physical sales in 2023 global:

**USD 5.1 Billion** 

Physical revenue growth in 2023: **+13.4%** (IFPI Report)

Advertsising/promotional purpose

B2B product presentations (luxury & lifestyle goods e.g.: Pro Audio, HiFi); B2B greeting cards in partnership with publishers

